

Team  
Please open temporary business  
file for this company.  
destroy after one year if no  
additional filing goes into it.

STAT

4 AUG 1982



# INTERNATIONAL SYSTEMS CORPORATION

LINCOLN PROFESSIONAL CENTER, SUITE 203 • 10401 W. LINCOLN AVE. • MILWAUKEE, WI 53227 • (414) 327-5809

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July 19, 1982

Director of Data Processing  
Department A, Room 821 (CW)  
Post Office Box 1925  
Washington, D.C. 20013

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Dear Director:

We realize that most programming requirements are for permanent full-time positions. However, an alternative that may be of interest to you is ISC's unique apprentice programming plan. It is designed to allow your company to increase its permanent staff while reducing the administrative costs involved in traditional hiring practices.

We have enclosed a brief description of our plan for your reference and will be in touch for your comments.

Sincerely,

David R. Meister

DRM/pds

Enclosure

Of course experienced professional contract programmers continue to be available through ISC for your business needs.

*plcote send  
copies to MZ Board  
to see if there  
is any interest  
also done  
8/10/82*

*what address is this,  
a news ad?  
to: KSD - this is the address that  
was used for the PDI Ad.*



INTERNATIONAL SYSTEMS CORPORATION

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DATA PROCESSING CONSULTANTS



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### APPRENTICE CONTRACT PROGRAMMING

International Systems Corporation announces an exciting new concept in contract computer programming - apprentice contract programming. This innovation allows companies to evaluate the performance and professionalism of entry level programmers on the job without the administrative or budgeting requirements of permanent employees.

This is how it works:

1. A requirement for an apprentice programmer is determined by a company.
2. Resumes of previously screened computer science graduates available for placement are presented to the company's management for evaluation and selection for interviews.
3. Personal interviews between company management and the selected candidates are arranged.
4. The selected candidate begins working at the client company on a contract basis. If the performance of the apprentice programmer continues to be acceptable to company management, the contract continues for one year from the date of placement. If the performance is not acceptable, the contract may be terminated at any time.
5. At the end of one year, the client company may hire the apprentice programmer (without paying a placement fee), continue their service on a contract basis, or terminate the service.



## INTERNATIONAL SYSTEMS CORPORATION

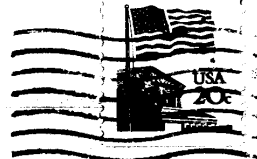
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We believe our program benefits the client company in the following ways:

1. Only previously screened candidates are presented for interviews.
2. Administrative work related to permanent employees is eliminated.
3. Flexibility in maintaining staffing levels is increased.
4. The necessity to take a calculated risk when hiring an entry level programmer based on the interview evaluation and reference checking is eliminated. Now, hiring can be based on actual performance.
5. Placement fees are eliminated.



**INTERNATIONAL SYSTEMS CORPORATION**



*2000  
HOS  
NOT  
CS Registry  
down the hall*

*[Signature]*

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